

### **Consolidated Audited Balance Sheet** as at December 31, 2015

Capital LBP 105,411,124,000 | C.R.B. 13187 | List of Banks 75 | www.bankofbeirut.com | 24/7 Customer Service: 1262

| GROWTH INDICATORS     |       |
|-----------------------|-------|
| Total assets          | 8.27% |
| Customers' deposits   | 9.33% |
| Loans to customers    | 1.84% |
| Shareholders' equity  | 9.71% |
| Profit for the period | 6.13% |

|  | in Millions of LBP | in Millions of LBP |
|--|--------------------|--------------------|
| ASSETS   | 31-Dec-2015        | 31-Dec-2014        |
|  | Total              | Total              |
| Cash and Central Banks   | 4,803,173          | 4,272,791          |
| Due from banks & financial institutions  | 1,933,711          | 1,657,533          |
| Inter-group accounts   | -                  | -                  |
| Financial loans to banks and reverse repurchase agreements   | 305,823            | 597,267            |
| Pledged financial assets   | 54,938             | 43,647             |
| Derivative financial instruments   | 1,409              | 1,338              |
| Shares and participations classified at fair value through profit & loss (FVTPL)                           | 56,366             | 58,522             |
| Other similar financial assets and debt instruments classified at fair value through profit & loss (FVTPL) | 1,288,306          | 1,069,729          |
| of which: Net loans & advances at fair value through profit & loss   | -                  | -                  |
| Net loans & advances to customers at amortized cost (1)  | 6,313,524          | 6,187,407          |
| Net loans & advances to related parties at amortized cost  | 94,099             | 104,733            |
| Customers' acceptance liability  | 292,529            | 382,284            |
| Shares and participations classified at fair value through other comprehensive income (FVTOCI)             | 6,802              | 5,483              |
| Financial assets classified at amortized cost  | 8,761,336          | 7,750,260          |
| Investments and participations in associates   | 40,289             | 37,679             |
| Assets acquired in satisfaction of debts   | 26,874             | 23,335             |
| Properties and equipments  | 212,902            | 149,590            |
| Intangible fixed assets  | 1,658              | 1,658              |
| Non current assets held for sale   | -                  | -                  |
| Other assets   | 62,411             | 52,419             |
| Goodwill   | 88,712             | 88,794             |
| TOTAL ASSETS   | 24,344,862         | 22,484,469         |

<sup>(1)</sup> After deduction of specific provisions amounting to L.L. 57 billion and L.L. 47 billion for 31/12/2015 and 31/12/2014, and after deduction of collective provisions amounting to L.L. 79 billion and L.L. 60 billion for 31/12/2015 and 31/12/2014 as well.



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| LIABILITIES &   | in Millions of LBP | in Millions of LBP |
|---|--------------------|--------------------|
| SHAREHOLDERS' EQUITY  | 31-Dec-2015        | 31-Dec-2014        |
| SHAREHULDERS EQUITY   | Total              | Total              |
| Due to Central Banks  | 575,310            | 442,590            |
| Due to banks & financial institutions and repurchase agreement                            | 1,398,256          | 1,722,140          |
| Inter-group accounts  | -                  | -                  |
| Pledged financial liabilities   | 365,470            | 6,518              |
| Derivative financial instruments  | 1,752              | 6,190              |
| Liabilities classified at fair value through profit & loss (FVTPL)                        | -                  | -                  |
| of which: Deposits classified at fair value through profit & loss (FVTPL)                 | -                  | -                  |
| Customers' deposits and credit balances at amortized cost                                 | 18,031,733         | 16,520,465         |
| Deposits from related parties at amortized cost   | 340,439            | 283,524            |
| Certificates of deposit   | 665                | 682                |
| Outstanding acceptances   | 292,529            | 382,284            |
| Other liabilities   | 297,258            | 351,737            |
| Provisions for risk & charges   | 40,599             | 32,964             |
| Subordinated loans  | -                  | -                  |
| Non-current liabilities held for sale   | -                  | -                  |
| TOTAL LIABILITIES   | 21,344,011         | 19,749,094         |
| SHAREHOLDERS' EQUITY  | Total              | Total              |
| Ordinary share capital  | 71,159             | 71,159             |
| Priority share capital  | 6,714              | 6,714              |
| Preferred share capital   | 27,312             | 27,312             |
| Common shares - issue premium   | 232,108            | 232,108            |
| Priority shares - issue premium   | 144,039            | 144,039            |
| Preferred shares - issue premium  | 666,063            | 756,513            |
| Cash contribution to capital  | 20,978             | 20,978             |
| Reserves & retained earnings  | 653,326            | 547,932            |
| Treasury shares   | (49,015)           | (47,830)           |
| Owned buildings revaluation surplus   | 1,669              | 1,669              |
| Reserve for revaluation of financial instruments  | -                  |                    |
| Cumulative change in fair value for assets classified at other comprehensive income (OCI) | 2,273              | 2,272              |
| Regulatory reserves for assets acquired in satisfaction of loans                          | 8,508              | 7,484              |
| Cumulative change in fair value for cash flow hedges                                      | (44,771)           | (30,606)           |
| Currency translation adjustment   | 23,853             | 15,343             |
| Net income for the period - Groupe share  | 221,222            | 220,432            |
| Minority interest   | 1,015,413          | 759,856            |
| TOTAL SHAREHOLDERS' EQUITY  | 3,000,851          | 2,735,375          |
|   | 0,000,001          | 2,100,010          |
| TOTAL LIABILITIES & SHAREHOLDERS' EQUITY  | 24,344,862         | 22,484,469         |



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|  | in Millions of LBP | in Millions of LBP |
|--|--------------------|--------------------|
| OFF BALANCE SHEET  | 31-Dec-2015        | 31-Dec-2014        |
|  | Total              | Total              |
| Financing Commitments  | 756,801            | 1,107,882          |
| Financing commitments given to banks & financial institutions      | 659,516            | 1,005,209          |
| Financing commitments received from banks & financial institutions | 97,285             | 102,673            |
| Financing commitments to clients                                   | -                  |                    |
| Guarantees:  | 17,753,387         | 15,104,408         |
| Guarantees given to banks & financial institutions                 | 88,467             | 104,272            |
| of which: Credit derivative instruments                            | -                  |                    |
| Guarantees received from banks & financial institutions            | -                  |                    |
| of which: Credit derivative instruments                            | -                  |                    |
| Guarantees given to customers                                      | 1,425,090          | 1,403,528          |
| Guarantees received from customers                                 | 16,239,830         | 13,596,608         |
| Financial notes commitments:                                       | 395,686            | 362,91             |
| Financial notes commitments to be received                         | 395,686            | 362,913            |
| of which financial instruments sold under repurchase agreements    | 232,428            | 197,900            |
| Financial notes commitments to be delivered                        | -                  |                    |
| of which financial instruments purchased under resale agreements   | -                  |                    |
| Foreign currencies forwards:                                       | (738)              | 15                 |
| Foreign currencies to be received                                  | 1,198,982          | 956,556            |
| Foreign currencies to be delivered                                 | (1,199,720)        | (956,405           |
| Commitments on term financial instruments                          | 17,465             | 31,032             |
| Other commitments  | -                  |                    |
| Notional amount of financial derivative instruments                | -                  |                    |
| Fiduciary assets:  | 196,189            | 196,218            |
| Subject to specific instructions                                   | 196,189            | 196,218            |
| Subject to discretionary basis                                     | -                  |                    |
| Assets under management  | 343,366            | 448,655            |
| Mutual funds   | 1,218,672          | 758,330            |
| Engagement unlikely to be executed                                 | -                  |                    |
| Bad debts written-off  | 53,610             | 55,067             |



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| PROFIT AND LOSS ACCOUNT   | in Millions of LBP | in Millions of LBP |
|---|--------------------|--------------------|
|   | 31-Dec-2015        | 31-Dec-2014        |
| Interest income and similar income  | 1,050,695          | 997,235            |
| Interest expense and similar charges  | (705,869)          | (656,869)          |
| Net interest income   | 344,826            | 340,366            |
| Commission income   | 142,245            | 139,301            |
| Commission expense  | (22,811)           | (25,374)           |
| Net commission income   | 119,434            | 113,927            |
| Net profit/loss from financial instruments designated at fair value through P&L | 92,993             | 74,382             |
| Net Profit/Loss from financial investments                                      | 69,857             | 74,717             |
| Other operating income  | 14,873             | 13,671             |
| Total operating income  | 641,983            | 617,063            |
| Impairment charge for credit losses   | (32,095)           | (33,878)           |
| out of which provision for instruments classified at amortized cost             | -                  | -                  |
| Provisions on financial instruments and investments                             | (446)              | (879)              |
| Net operating income  | 609,442            | 582,306            |
| Staff costs   | (164,388)          | (144,181)          |
| Other general operating expenses  | (98,446)           | (107,613)          |
| Depreciation & amortization   | (20,574)           | (18,513)           |
| Impairment charge of Goodwill   | -                  | -                  |
| Total operating expenses  | (283,408)          | (270,307)          |
| Net financial revenues from operations  | 326,034            | 311,999            |
| Share in profits of an associate  | 3,886              | 4,162              |
| Profit/Loss from the sale of other assets                                       | -                  | _                  |
| Income before income taxes  | 329,920            | 316,161            |
| Income tax expense  | (48,574)           | (51,076)           |
| Net income after tax from operations  | 281,346            | 265,085            |
| After tax result on discontinued or under liquidation operations                | -                  | _                  |
| Net income  | 281,346            | 265,085            |
| Net income - Minority share   | 60,124             | 44,653             |
| Net income - Group share  | 221,222            | 220,432            |
| Basic earning per common share (in LBP)   | 2,948              | 3,151              |
| Earning per priority common share (in LBP)                                      | 4,259              | 4,418              |
| Diluted earning per common share (in LBP)                                       | 2,948              | 3,151              |

### **Board of Directors**

Salim G. Sfeir - Chairman General Manager

Adib S. Millet - Vice Chairman

Fawaz H. Naboulsi - Deputy General Manager -

Antoine A. Abdel Massih - Member

Rached Bin Saad Al Rached - Member

H.E. Anwar M. El-Khalil - Member

Emirates Bank NBD - Member (Represented by Mrs. Loubna Kassem)

Antoine Wakim - Member

Krikor Sadikian - Member

Robert Sursok - Member

Ramzi Saliba - Member

### Auditors

Deloitte & Touche and DFK Fiduciaire du Moyen-Orient

Foch Street, Beirut Central District,

Bank of Beirut sal Bldg. Tel. +961 1 972972

62 Branches throughout Lebanon Bank of Beirut (U.K.) Ltd (Subsidiary)

London, England (U.K.)

Tel.: +44 20 74938342/6

Bank of Beirut Frankfurt (Branch of Bank of Beirut (U.K.) LTD)

Frankfurt, Germany

Tel: + 49 69 915067710

Bank of Beirut sal - Cyprus Branch

Limassol, Cyprus

Tel.: +357 25 814202/3/4/5/6/7/8

Bank of Beirut sal - Oman (5 Branches)

Muscat - Sultanate of Oman

Tel: +968 24697269-24696281-24696268

Bank of Beirut sal Representative Offices

Dubai, United Arab Emirates (U.A.E.)

Tel.: +971 4 3041981/2/3

Lagos, Nigeria

Tel.: +234 1 7903660

Accra. Ghana

Tel.: +233 302 813 651/3

Bank of Sydney - Australia (16 Branches)

Level 4, 219-223 Castlereagh Street Sydney

Website: www.bankofbeirut.com

7/24 Call Center 1262